



CAMBRIDGE

Realty Capital Companies

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PRESS RELEASE

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CAMBRIDGE REALTY CAPITAL PROCESSED 275 LOAN REQUESTS IN 2013 TOTALING \$4.1 BILLION; AMOUNT SLIGHTLY BEHIND 2012 RECORD PACE

Cambridge Realty Capital Companies reports loan origination requests processed by the company in 2013 trailed the record-setting pace set a year earlier by a meager two percentage points.

This year, the company processed 275 loan application requests totaling \$4.1 billion. This compares with 281 requests totaling \$4.7 billion in 2012, said Chairman Jeffrey A. Davis.

"It was an excellent year, with senior housing/healthcare owners and operators attempting to take advantage of borrowing costs at bargain-basement lows," he said.

Cambridge is one of the nation's leading senior housing/healthcare lenders. Davis says lenders close a relatively small percentage of the loan requests received, but Cambridge tracks this information as an indication of market direction.

In December, the total number of loan origination requests processed was higher than the total for the same month in 2012. In 2013, Cambridge processed 17 December loan requests compared with only 10 for the same month a year earlier.

For the month of December the dollar volume in 2013 was substantially higher, \$222.8 million compared with \$136.1 million for the same month in 2012.

Privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties, Cambridge today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions. The company is one of the nation's leading nursing home, [assisted living](#) and healthcare debt and equity capital providers, with more than 400 closed transactions totaling more than \$4.5 billion since the early 1990's, when the firm began its specialization in providing senior housing capital.

Cambridge has consistently ranked among the country's top five FHA-insured HUD lenders (now HUD LEAN) over the last 15 years and offers an array of conventional lending options, including permanent construction and interim loans on either a floating or variable rate basis. The company's principal investment strategy includes direct property acquisitions and joint ventures, sale/leasebacks, conventional and mezzanine debt financing, and the acquisition of distressed debt.

Cambridge is the creator of *The Signature Experience(TM)*, a four-step process designed to transform the traditional lender/borrower relationship and identify "ideal" capital solutions for worthy projects. The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!(R) electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients, as well as monthly updates of other relevant news and breaking trends. Additional information is available on the Cambridge website, www.cambridgecap.com, and Cambridge can be reached at [\(312\) 357-1601](tel:3123571601) or via e-mail to info@cambridgecap.com.

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap>, via Facebook at <http://www.facebook.com/cambridgecap>, via blog at www.cambridgecap.com/blog, via YouTube at <http://www.youtube.com/user/ePulseLive>, and via LinkedIn at <http://www.linkedin.com/companies/454232>, where information on the firm and its employees can be found.

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