



CAMBRIDGE

Realty Capital Companies

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PRESS RELEASE

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CAMBRIDGE SAYS LOAN ORIGINATION REQUESTS PROCESSED BY THE COMPANY IN 2014 COMPARE FAVORABLY WITH 2013 TOTALS

Senior housing/healthcare borrowers applying for loans to fund new construction or refinance existing mortgages were very busy shoppers in 2014, Cambridge Realty Capital Companies reports.

Cambridge is one of the nation's leading senior housing/healthcare lenders, with more than \$4.5 billion in closed transactions in the current century. Last year, the company processed 273 loan origination requests totaling \$3.7 billion, which favorably compares with 275 requests totaling \$4.1 billion processed a year earlier.

The dollar volume was down but loan origination activity almost exactly matched last year's very solid numbers, said Cambridge Chairman Jeffrey Davis.

He says senior housing/healthcare lenders close a relatively small percentage of the loan origination requests received. However, the company tracks this data as an indication of market directions.

The fourth quarter marked a turning point of sorts. In 2013 Cambridge processed 68 loans totaling \$896.6 million in the fourth quarter. However, these numbers dropped off to 50 requests for properties totaling \$541 million in 2014, Davis said.

Privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties, Cambridge today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions. The company is one of the nation's leading nursing home, [assisted living](#) and healthcare debt and equity capital providers, with more than 400 closed transactions totaling more than \$4.5 billion since the early 1990's, when the firm began its specialization in providing senior housing capital.

Cambridge has consistently ranked among the country's top five FHA-insured HUD lenders (now HUD LEAN) over the last 15 years and offers an array of conventional lending options, including permanent construction and interim loans on either a floating or variable rate basis. The company's principal investment strategy includes direct property acquisitions and joint ventures, sale/leasebacks, conventional and mezzanine debt financing, and the acquisition of distressed debt.

Cambridge is the creator of *The Signature Experience(TM)*, a four-step process designed to transform the traditional lender/borrower relationship and identify "ideal" capital solutions for worthy projects. The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!(R) electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients, as well as monthly updates of other

relevant news and breaking trends. Additional information is available on the Cambridge website, www.cambridgecap.com, and Cambridge can be reached at [\(312\) 357-1601](tel:3123571601) or via e-mail to info@cambridgecap.com.

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap>, via Facebook at <http://www.facebook.com/cambridgecap>, via blog at www.cambridgecap.com/blog, via YouTube at <http://www.youtube.com/user/ePulseLive>, and via LinkedIn at <http://www.linkedin.com/companies/454232>, where information on the firm and its employees can be found.

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