



CAMBRIDGE

Realty Capital Companies

125 SOUTH WACKER DRIVE | SUITE 1800 | CHICAGO, IL 60606 | M 312-357-1601 | F 312-357-1611
WWW.CAMBRIDGECAP.COM

PRESS RELEASE

5/22/14

CAMBRIDGE REALTY CAPITAL SAYS LOAN ORIGATION REQUESTS KEEPING PACE WITH LAST YEAR THROUGH FIRST FOUR MONTHS OF 2014

Cambridge Realty Capital Companies reports that loan origination request activity for the firm is running slightly ahead of last year's pace through the first four months of 2014.

Through April, Chairman Jeffrey A. Davis says the company had processed 104 funding requests totaling \$1.3 billion. This compares with 99 requests totaling \$1.4 billion for the same period last year.

Cambridge is one of the nation's leading senior housing/healthcare firms and has ranked among the leading FHA approved HUD lenders over the past two decades. In April the company processed 20 loan requests totaling \$315.3 million vs. 28 requests totaling \$277.1 million for the same month in 2013.

Davis says lenders close a relative small percentage of the loan requests they receive. However, Cambridge tracks this data as an indication of market direction.

"So far, what the data is telling us is that nothing has substantially changed between this year and last. There are always uncertainties in the credit markets, but borrowers apparently are optimistic that loans near historically low rates will be available for them by the time their loans work through the process and close," he said.

Privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties, Cambridge today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions. The company is one of the nation's leading nursing home, [assisted living](#) and healthcare debt and equity capital providers, with more than 400 closed transactions totaling more than \$4.5 billion since the early 1990's, when the firm began its specialization in providing senior housing capital.

Cambridge has consistently ranked among the country's top five FHA-insured HUD lenders (now HUD LEAN) over the last 15 years and offers an array of conventional lending options, including permanent construction and interim loans on either a floating or variable rate basis. The company's principal investment strategy includes direct property acquisitions and joint ventures, sale/leasebacks, conventional and mezzanine debt financing, and the acquisition of distressed debt.

Cambridge is the creator of *The Signature Experience(TM)*, a four-step process designed to transform the traditional lender/borrower relationship and identify "ideal" capital solutions for worthy projects. The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!(R) electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients, as well as monthly updates of other relevant news and breaking trends. Additional information is available on the Cambridge website, www.cambridgecap.com, and Cambridge can be reached at [\(312\) 357-1601](tel:3123571601) or via e-mail to info@cambridgecap.com.

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap>, via Facebook at <http://www.facebook.com/cambridgecap>, via blog at www.cambridgecap.com/blog, via YouTube at <http://www.youtube.com/user/ePulseLive>, and via LinkedIn at <http://www.linkedin.com/companies/454232>, where information on the firm and its employees can be found.

#

Contact:

Evan Washington

Phone: [\(312\) 521-7610](tel:3125217610)

Fax: (312) 357-1611

E-Mail: ew@cambridgecap.com