



CAMBRIDGE

Realty Capital Companies

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CAMBRIDGE REPORTS LOAN ORIGINATION REQUESTS SOAR IN 2012

Cambridge Realty Capital Companies reports loan origination requests processed by the company climbed 22 percent during 2012 in a record setting year for senior housing/healthcare transactions.

Chairman Jeffrey A. Davis says the company processed 280 loan requests totaling \$4.7 billion last year, compared with 230 loans totaling \$3.2 billion in 2011. Although activity slowed in December, fourth quarter totals were substantially higher than the previous year, rising from 51 requests to 75 in 2012.

Davis says lenders close a relatively small percentage of loan origination requests received. But Cambridge tracks this information as an indication of market directions.

"We're observing soaring interest in the HUD 232 Lean program that funds licensed nursing homes and assisted living communities. With low interest rates and greater product accessibility, it's becoming increasingly obvious to borrowers that now is a good time to rethink their financial needs," he said.

Privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties, Cambridge today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions. The company is one of the nation's leading nursing home, [assisted living](#) and healthcare debt and equity capital providers, with more than 400 closed transactions totaling more than \$4.5 billion since the early 1990's, when the firm began its specialization in providing senior housing capital.

Cambridge has consistently ranked among the country's top five FHA-insured HUD lenders (now HUD LEAN) over the last 15 years and offers an array of conventional lending options, including permanent construction and interim loans on either a floating or variable rate basis. The company's principal investment strategy includes direct property acquisitions and joint ventures, sale/leasebacks, conventional and mezzanine debt financing, and the acquisition of distressed debt.

Cambridge is the creator of *The Signature Experience*[™], a four-step process designed to transform the traditional lender/borrower relationship and identify "ideal" capital solutions for worthy projects. The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!(R) electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients, as well as monthly updates of other relevant news and breaking trends. Additional information is available on the Cambridge website, www.cambridgecap.com, and Cambridge can be reached at (312) 357-1601 or via e-mail to info@cambridgecap.com.

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap>, via Facebook at <http://www.facebook.com/cambridgecap>, via blog at www.cambridgecap.com/blog, via YouTube at <http://www.youtube.com/user/ePulseLive>, and via LinkedIn at <http://www.linkedin.com/companies/454232>, where information on the firm and its employees can be found.

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