



# CAMBRIDGE

Realty Capital Companies

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## CAMBRIDGE REALTY CAPITAL REPORTS PROCESSING 75 LOAN ORIGINATION REQUESTS TOTALING \$1.04 BILLION IN 1<sup>ST</sup> QUARTER

Although the capital markets are hardly running on all cylinders, Cambridge Realty Capital Companies reports receiving 75 loan origination requests totaling \$1.04 billion during the first quarter of 2010.

“That’s roughly the same number of loan requests we processed during the same quarter last year, but dollar volume for the period was down 14 percent from \$1.19 billion in 2009,” said Chairman Jeffrey A. Davis.

In March, Cambridge processed 25 loan requests totaling \$282.9 million, compared with 23 loans totaling \$442.4 million for the same month last year.

Davis points out that lenders close a relatively small percentage of loan requests received. But he thinks it’s useful to track this information as an indication of market direction.

“What the data is telling us is that loan origination requests are on pace with last year. However, on average, we’re looking at smaller transactions in 2010,” he noted.

Davis says this is further confirmed by a year-over-year comparison of the total number of beds/units included in the requests received. In 2010, the beds/units total for the quarter was 8,407, compared to 13,349 in 2009.

Davis says Cambridge has been privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties. The company today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions.

The company is one of the nation’s leading senior housing and healthcare debt and equity capital providers with more than 300 closed transactions totaling more than \$3.0 billion since the early 1990’s, when the firm began its specialization in providing senior housing capital.

Cambridge is the creator of *The Signature Experience*<sup>™</sup>, a four-step process designed to transform the traditional lender/borrower relationship and identify “ideal” capital solutions for worthy projects. The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!(R) electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients. Additional information is available on the Cambridge website, [www.cambridgecap.com](http://www.cambridgecap.com), and Cambridge can be reached at (312) 357-1601 or via e-mail to [info@cambridgecap.com](mailto:info@cambridgecap.com).

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap> , via Facebook at <http://www.facebook.com/cambridgecap>, and via LinkedIn at <http://www.linkedin.com/companies/454232> , where information on the firm and its employees can be found.

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