



# CAMBRIDGE

Realty Capital Companies

125 SOUTH WACKER DRIVE | SUITE 1800 | CHICAGO, IL 60606 | M 312-357-1601 | F 312-357-1611  
WWW.CAMBRIDGECAP.COM

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## HYMIE BARBER NAMED NATIONAL ORIGINATIONS MANAGER FOR CAMBRIDGE REALTY CAPITAL, CHAIRMAN JEFFREY A. DAVIS REPORTS

Hymie Barber has been named National Originations Manager for Chicago-based Cambridge Realty Capital Companies, with responsibility for generating new business and greater awareness of the company's senior housing/healthcare funding products nationwide, Chairman Jeffrey A. Davis announced.

Barber is Managing Director of The Catalyst Resource Group Inc. and President of Catalyst/Cambridge Healthcare Finance in Los Angeles. He has been affiliated with Cambridge as the company's West Coast correspondent since 1996 and will continue to serve the company in this role, Davis said.

Over the years, Catalyst/Cambridge has been the company's most productive correspondent, with more than \$500 million in senior housing/healthcare transactions underwritten and closed.

Cambridge is one of the nation's leading senior housing/healthcare lenders and consistently is ranked among the top HUD Section 232 healthcare lenders in the country. In his new role as National Origination Manager, Barber will be discussing Cambridge programs with property owners, brokers and lenders who are seeking to establish a working relationship with a national FHA-approved HUD lender with expertise in the senior housing/healthcare business.

Barber is a graduate of Loyola University in Los Angeles with a BS degree in accounting and economics, and is a Certified Public Accountant (CPA) with extensive experience in real estate finance. For the past 16 years his firm has specialized exclusively in senior housing/healthcare finance.

Barber is a member of the California Association of Health Facilities (CAHF), the American Seniors Housing Association (ASHA), the National Investment Center (NIC), the Health Care Association of New Jersey (HCANJ), the New York Association of Homes and Services for the Aging (NYAHS) and the Texas Health Care Association (THCA).

Privately owned since its founding in 1983 as a real estate investment banker specializing in commercial real estate properties, Cambridge today has three distinctive business units: FHA-insured HUD loans, conventional financing, and investments and acquisitions. The company is one of the nation's leading senior housing and healthcare debt and equity capital providers, with more than 300 closed transactions totaling more than \$3.0 billion since the early 1990's, when the firm began its specialization in providing senior housing capital.

Cambridge has consistently ranked among the country's top FHA-insured HUD lenders (now HUD Lean) and offers an array of conventional lending options, including permanent construction and interim loans on either a floating or variable rate basis. The company's principal investment strategy includes direct property acquisitions and joint ventures, sale/leasebacks, conventional and mezzanine debt financing, and the acquisition of distressed debt.

Cambridge is the creator of *The Signature Experience*<sup>™</sup>, a four-step process designed to transform the traditional lender/borrower relationship and identify "ideal" capital solutions for worthy projects.

The company has a national origination office in Los Angeles, and numerous correspondent and brokerage relationships nationwide.

Cambridge publishes the bi-monthly e-PULSE!<sup>®</sup> electronic newsletter, which delivers company news and feature stories via e-mail to corporate friends and clients. Additional information is available on the Cambridge website, [www.cambridgecap.com](http://www.cambridgecap.com), and Cambridge can be reached at (312) 357-1601 or via e-mail to [info@cambridgecap.com](mailto:info@cambridgecap.com).

The firm also has embraced social media and networking via Twitter at <http://twitter.com/cambridgecap> , via Facebook at <http://www.facebook.com/cambridgecap>, and via LinkedIn at <http://www.linkedin.com/companies/454232> , where information on the firm and its employees can be found.

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Contact:  
Evan Washington  
Phone: (312) 521-7603  
Fax: (312) 357-1611  
E-Mail: [ew@cambridgecap.com](mailto:ew@cambridgecap.com)  
Twitter: <http://twitter.com/CambridgeCap>